

Why upgrade from Sage 200 v5.1 to v2011

At a glance enhancements

Top reasons to upgrade from v5.1 to 2009

- **Better information management** - It's much easier for customers to analyse data with Business Intelligence for Commercials and Workspaces. Also new Web Time & Expenses (WTE) reporting.
- **Quickly and easily access important information** - Workspace designer allows you to readily access and act on data that is relevant to your role. You can develop the workspaces you need with the support of your Sage partner meaning you get a tailored solution for your business.
- **Integration with Sage Payment Solutions** - Allows you to record credit card transactions against orders and invoices, transfer the funds and record the receipt against the customer account. When paying you can select a payment method, obtain the payment, record this and the system will also identify cards previously used by the customer for future payments.
- **Improved functionality and usability for Project Accounting** - provides e.g. multi-currency expenses, disable payroll sync option and copying billing templates/project items.
- **New system administrator tool** - makes Sage 200 easier to use and improves security.
- **Enhanced CRM** - The real time data views mean that you can now see more financial and commercial information through the CRM interface, so you can access this information remotely. You can also enter a web quote or order remotely without going back to the commercial order forms.
- **Enhancements to Sage 200 Wholesale and Retail and PayPort** - It's easier to record stock transfers, change items within the company hierarchy and choose when to poll transactions.
- **Save time with Sage 200 Manufacturing** - Easier to adapt to your requirements with improvements to estimates, MRP, traceability, linking sales orders to work orders and improved stock management across multiple warehouses.

Top reasons to upgrade from 2009 to 2010

- **Improved accessibility** - Sage 200 Mobile allows you to view your data via BlackBerry.
- **New and improved report designer and additional workspaces** - new reporting tools throughout the Sage 200 Suite (Financials, Commercials, Project Accounting and CRM) to provide better analytics with simplified reporting. Ability to drill down and conduct more detailed analysis, improved look and feel, ability to customise reports and access information with fewer clicks and less screens. Introducing workspaces for Sage 200 Construction.
- **More control, more security and more flexibility** - Improved tools for authorisation, processing, stock tracking and reconciliation making it easier and simpler to use. With remote purchase order authorisation enabling full control over their authorisation processes.
- **Quickly and easily access project data** - Project Accounting enhancements give you better reporting tools and usability to allow you to more easily filter projects and analyse information.
- **Completely new Bill of Materials module** - Built to user specifications providing enhanced functionality, customisation, extensibility and simplified processing and better reporting analysis, saving you time and improving control within your business. Available as a standalone module.
- **Personalise your Customer Relationship Management system** - The new amendable User Interface and Interactive Dashboard allows you to tailor your screens and information to show the business critical data you need.
- **Save time and reduce the margin for error** - Enhanced control for users of Web, Time and expenses.
- **Compliance** - supports HMRC legislation changes to the EC sales list report and VAT return submission changes.

Top reasons to upgrade from 2010 to 2011

- **Faster upgrade from Sage 50 to 200 accounts.**
- **Access Sage 200 via your iPhone** - smarter access from more devices, anytime, anywhere.
- **Enhanced Customer Relationship Management:**
 - Maximise workplace effectiveness and drive staff productivity - communications management tools
 - Create more effective, targeted and measurable marketing campaigns (free 60 day trial) with E-marketing for Sage 200 CRM
 - Link to outlook and share best practice across teams through total campaign management
 - Drill down to the detail and create at a glance business insight charts and graphs with interactive dashboard & reporting tools for easier data analysis
- **Save days every month in administration!** Sage 200's new and improved Web, Time and Expenses (WTE) module within Project Accounting allows you to print, submit or authorise expenses wherever you are. It's easier and quicker to use, so you can spend more time doing the things you're supposed to.
- **New analysis reporting tools available for Project Accounting** - The new Business Intelligence module enables you to analyse your project profitability at a glance and also drill down to a more detailed level to identify where budgets have been exceeded and where resources have been allocated.
- **Bill of Materials and Manufacturing enhancements** - new version 11.01 of graphical planner with new functionality and a revamped User Interface.
- **Compliance** - enables support for reporting triangulated goods on the EC sales list and supports the Irish RTC tax scheme for Construction.